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The information contained herein is correct as at 16 March 2022.



## 2021 IN REVIEW

Revenue

US\$202 million

**EBITDA** 

US\$57 million

Carats recovered

115 335

Basic EPS (pre-exceptional items)

10.5 US cents

All Injury Frequency Rate

0.93

Net cash position

US\$21 million

Business Transformation
Cumulative to date

US\$110 million

US\$ per carat achieved

US\$1 835

Dividend

2.7 US cents



## KEY STRATEGIC PRIORITIES

#### UNEARTHING UNIQUE POSSIBILITIES

## EXTRACTING MAXIMUM VALUE FROM OPERATIONS

- Optimise operating model:
  - Improved mine waste dumping strategy
  - New fines XRT machine commissioned
  - Short-term mine planning
- Reduce diamond damage:
  - Enhanced process controls to ensure stable plant feed
  - Surface miner trials
- BT four-year target exceeded

## WORKING RESPONSIBLY AND MAINTAINING SOCIAL LICENCE TO OPERATE

- 'Stop for Safety' campaign and maturing safety culture
- Building long-term relationships with all stakeholders
- CSI investment strategy based on community needs analysis
- Aligned to global industry standards on tailings management
- Integration of six UN SDGs
- Participating in the GIA Diamond Origin Report blockchain initiative

#### PREPARING FOR OUR FUTURE

- Adoption of TCFD recommendations
- Concluded Group-wide debt refinancing
- Assessing external growth opportunities
- Long-term mine planning and optimisation



### 2021 DIAMOND MARKET

#### CONTINUED RECOVERY OF THE DIAMOND MARKET ACROSS ALL SEGMENTS

#### **GLOBAL ECONOMIC BACKDROP**

- Impact of Russia's invasion of the Ukraine uncertain at this stage
- Global economic growth of 5.5% in 2021 driven mainly by the US and China
- COVID-19 supply chain interruptions led to significant price increases of imported goods
- Inflation expected to remain elevated in 2022
- Support for emerging markets on climate change adaptation insufficient

#### **DIAMOND MARKET**

- Strong demand throughout 2021
- Midstream inventory and debt levels decreased to lowest in more than a decade
- Strong demand and depleted inventory levels supported price growth
- Margins across the value chain recovered
- Diamond market benefited from lack of leisure spend options

## GEM DIAMONDS' MARKET POSITION

- Highest US\$ per carat kimberlite producer
- Continued recovery of large high-value diamond prices
- Significant increase in <4.8 carat diamonds seen in 2021
- Successful first viewing held in Dubai in September
- Opportunities to capture downstream value continue
- Price recovery continuing into 2022





## OUR APPROACH TO CLIMATE CHANGE

## OUR APPROACH TO CLIMATE CHANGE

- TCFD recommendations adopted in 2021
- Phase 1 of our implementation included:
  - Established Board and management governance structures
  - Identified and assessed physical and transition risks over short, medium and long term
  - Enhanced risk management processes to include climate change considerations
  - Completed a science-based climate change scenario analysis
  - Board and management training on climate change completed
- The appointment of Rosalind Kainyah enhanced the Board's ESG skills

# TCFD Roadmap

#### **PHASE 1 – 2021**

 Establish governance strategy and risk foundations to support science-based decisionmaking

#### **PHASE 2 – 2022**

- Understand climate-related risks to reassess organisational resilience
- Identify climate-related opportunities
- Establish clear metrics and targets for decarbonisation

#### PHASE 3 - 2023

- Monitor and manage climate-related exposure
- Measure against decarbonisation targets



## CLIMATE STRATEGY CONSIDERATIONS

#### Impact on strategy, operations and financial planning

## EXTRACTING MAXIMUM VALUE FROM OPERATIONS

Operational initiatives to improve efficiencies, reduce operating costs and ensure future availability of resources

An improved mine waste dumping strategy was implemented that reduced hauling distances, fossil fuel consumption, carbon emissions and costs

## WORKING RESPONSIBLY AND MAINTAINING SOCIAL LICENCE TO OPERATE

Bolstering resilience to physical impacts of climate change while working with PACs to improve their readiness and resilience

Following localised flooding around Letšeng in H1, destroyed infrastructure was rebuilt and an improved water supply structure was designed, using borehole and groundwater systems rather than surface water

#### PREPARING FOR OUR FUTURE

Work done in 2021 enables us to plan for and mitigate the impact of climate change in the future

Existing business continuity and disaster management plans include considerations for extreme natural weather events that we have been responding to since 2006

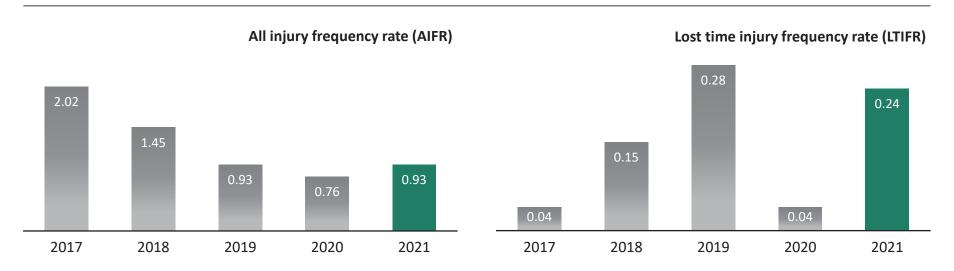




ZERO HARM AND RESPONSIBLE CARE

### ZERO HARM IS A PRIORITY

- AIFR: 0.93
- Zero fatalities and six LTIs during the year
- 'Stop for Safety' campaign and various initiatives implemented to mature the safety culture at Letšeng which led to a marked safety performance improvement in H2
- No major or significant environmental incidents
- No major or significant social incidents
- COVID-19 protocols adapted and implemented as necessary



## COVID-19: PROTECTING OUR PEOPLE

- 99% of workforce fully vaccinated to date
- Continued to protect our people through three
   COVID-19 waves in order to safely and responsibly
   continue uninterrupted operations during 2021
- COVID-19 protocols adjusted and implemented as required
- Donated 20 000 vaccines, a 4x4 ambulance, 17 oxygen concentrators and PPE
- Wide-scale screening and testing continued (30 820 tests conducted by end 2021)
- LSL17 375 spent per employee on COVID-19 measures
- Continued support of our PACs during pandemic



CLINIC STAFF MEMBER CONDUCTING
A PCR TEST AT LETŠENG





## CORPORATE SOCIAL RESPONSIBILITY

## 2021 CSR OVERVIEW

- Updated community needs analyses informed 5-year CSI strategy
- Integration of six UN SDGs
- 2020 and 2021 CSI projects implemented
- Rebuilding of infrastructure destroyed by localised flooding in surrounding areas
- Successful trials of bioremediation pilot plant
- Aligned to Global Industry Standard on Tailings
   Management for all tailings and water storage facilities
- Retained our ISO 14001 and ISO 45001 certification at Letšeng
- Retained FTSE4Good status for 3rd consecutive year















**COMMUNITY MEMBERS** 

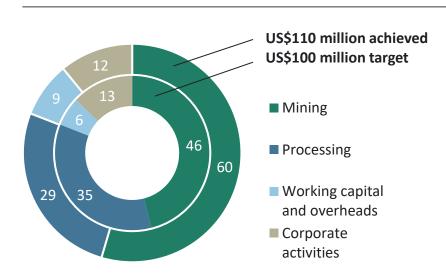


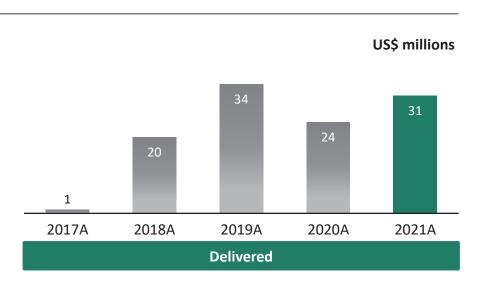


## LETŠENG

## **BUSINESS TRANSFORMATION**

- US\$110 million achieved exceeding the four-year target of US\$100 million
- Initiatives are embedded and will continue to deliver value
- Ensuring the sustainability of these and other CI initiatives





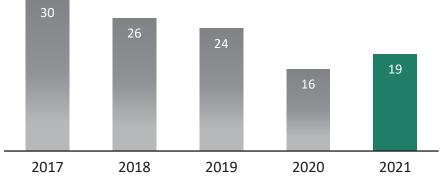


## **OPERATIONS REVIEW**

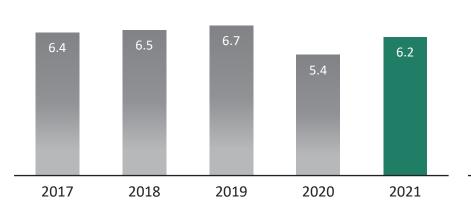
- Waste mined in line with mine plan and ore treated during the year
- Steeper slopes success continued
- Ore tonnes treated impacted primarily by:
  - COVID-19-related supply chain challenges, skills availability, lost shifts
  - Reduced feed rate through PCA
  - Jaw crusher breakdown end of Q3
- Carats recovered in line with expected grade from treated ore



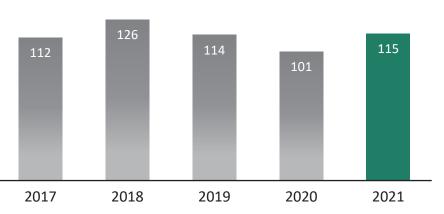
Waste tonnes mined (millions)



#### Ore tonnes treated (millions)



#### **Carats recovered (thousands)**





### **OPERATIONS REVIEW**

#### 2021 Focus projects:

- Advanced Process Control to ensure stable plant operating conditions
- Initial surface miner trials concluded, further trials planned for 2022
- Cost containment and reduction initiatives
- New fines XRT commissioned in 2021
- Resource core drilling programme advanced
- Large diamond recoveries mostly in line with 13-year average

#### Frequency of large diamond recoveries

			Average
Weight category	2021	2020	2008 – 2020
>100 carats	6	16	8
60 – 100 carats	16	29	19
30 – 60 carats	81	102	76
20 – 30 carats	122	115	114
10 – 20 carats	570	500	433
Total diamonds >10 carats	795	762	650

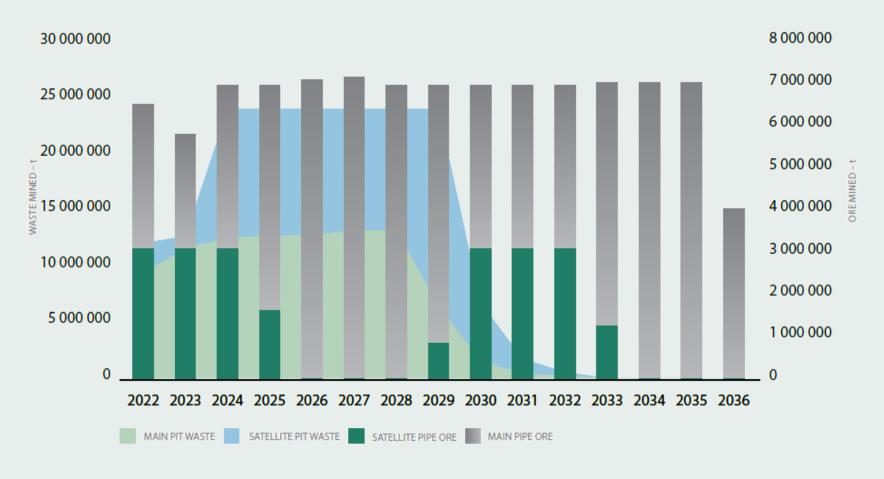
## REVISED LONG-TERM MINE PLAN

- Mine plan optimisation and steeper slopes resulted in:
  - Additional Satellite ore availability
  - Extended to 2025 vs mid-2023 (2019 plan)
  - Deferred commencement of next waste cutback in Satellite pipe (SC6W) to 2024
- Revised waste mining profile:
  - 2022/2023 decreased to c11.5 million tonnes p.a.
  - 2024 ramping up to c24.0 million tonnes p.a.
- Ore mining remains constant at c6.8 million tonnes p.a. from 2024
- Preliminary underground conceptual study completed in 2021
- Trade-off between SC6W vs earlier move to underground to be evaluated



## REVISED LONG-TERM MINE PLAN

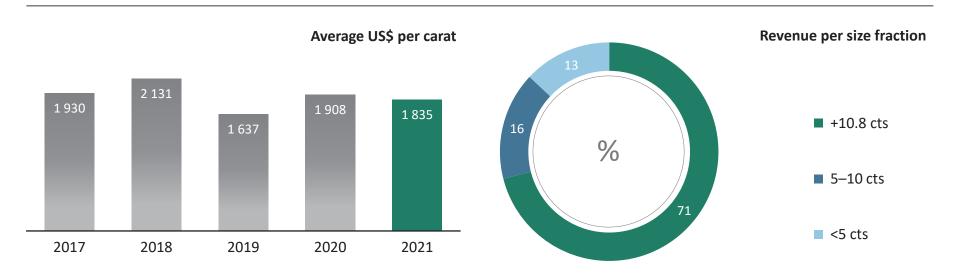
#### LoM Ore Waste Profile Incl. Deferred SC6W at 3Mtpa





### SALES AND MARKETING

- 2021 sales highlights:
  - Achieved US\$1 835 per carat
  - Sold 7 diamonds greater than 100 carats
  - Sold 21 diamonds for more than US\$1.0 million
  - Sold 78 diamonds for more than US\$20 000 per carat
  - >10.8 carat diamonds contributed 71% of revenue
- Successful dual viewing held in Dubai and Antwerp in September
- Continued recovery of the diamond market seen in 2022





## SIGNIFICANT DIAMOND RECOVERIES IN 2021



367 CARAT LETŠENG PRINCESS



147 CARAT WHITE DIAMOND



246 CARAT WHITE DIAMOND



(HIGHEST WHITE \$/CT)



101 CARAT WHITE DIAMOND



(HIGHEST \$/CT)





FINANCIAL RESULTS

## **INCOME STATEMENT**

			%
US\$ million	2021	2020	% Variance
Revenue	201.9	189.6	6
Royalty and selling costs	(21.9)	(19.8)	
Cost of sales	(113.0)	(104.7)	
COVID-19 costs	(0.7)	(3.9)	
Corporate expenses	(8.9)	(8.0)	
Underlying EBITDA from continuing operations	57.4	53.2	8
Depreciation and mining asset amortisation	(8.6)	(9.1)	
Other income	0.1	_	
Net finance costs	(3.7)	(4.4)	
Non-cash items	1.5	(1.5)	
Profit before tax from continuing operations	46.7	38.2	22
Income tax expense	(15.6)	(10.7)	
Profit after tax from continuing operations	31.1	27.5	13
Attributable profit from continuing operations	18.5	16.9	
Loss from discontinued operations	(3.7)	(3.3)	
Attributable net profit	14.8	13.6	9
Earnings per share (US cents) from continuing operations	13.2	12.1	9
Dividends per share (US cents)	2.7	2.5	_
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## LETŠENG COST ANALYSIS

				%
		2021	2020	Variance
Ore tonnes treated (millions)		6.2	5.4	15
Operating Costs	Direct cash costs <sup>1</sup>	185.59	185.73	
	Plant 3 operator costs	15.53	15.73	
Total direct cash operating costs		201.12	201.46	-
Non-cash accounting charges <sup>2</sup>		70.63	118.74	
Total operating cost per tonne to	reated – LSL	271.75	320.20	(15)
Average foreign exchange rate		14.79	16.47	
Total operating cost per tonne to	reated – US\$	18.38	19.44	(5)

Waste tonnes mined (millions)	18.7	15.6	20
Total waste cash costs per waste tonne mined – LSL	44.44	43.70	2
Average foreign exchange rate	14.79	16.47	
Total waste cash costs per waste tonne mined – US\$	3.00	2.65	13

<sup>&</sup>lt;sup>1</sup> Direct mine cash costs represent all operating costs, excluding royalty and selling costs.

<sup>&</sup>lt;sup>2</sup> Non-cash accounting charges include waste stripping cost amortised, inventory and ore stockpile adjustments, finance lease costs, and excludes depreciation and mining asset amortisation.





## FINANCIAL POSITION

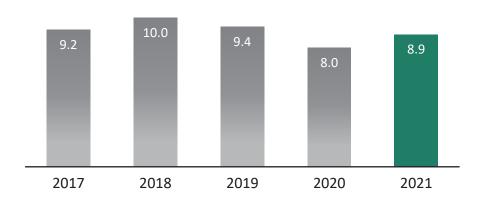
		]	%
US\$ million	2021	2020	Variance
Non-current assets	312.0	323.5	
IFRS 16 Right of use assets	3.1	4.8	
Current assets	35.3	32.4	
Income tax receivable	1.2	0.1	
Cash	30.9	49.8	
Total assets	382.5	410.6	(7)
Equity attributable to the parent company	159.8	163.1	
Non-controlling interest	86.9	84.4	
Total equity	246.7	247.5	-
Interest-bearing loans and borrowings (long and short term)	11.0	16.1	
IFRS 16 lease liabilities (long and short term)	4.8	6.7	
Non-current liabilities	13.3	14.4	
Deferred tax liabilities	82.5	84.5	
Current liabilities	22.2	28.8	
Income tax payable	_	11.9	
Liabilities associated with assets held for sale	2.0	0.7	
Total liabilities	135.8	163.1	(17)



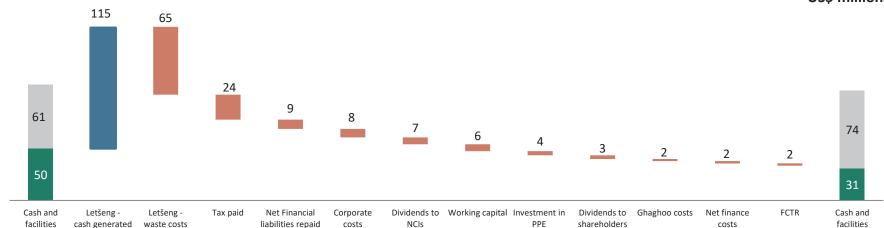
## CASH MANAGEMENT

- Group cash of US\$31 million
- Net cash of US\$21 million
- Group debt refinancing concluded in 2021
- Three facilities US\$83 million
- Available facilities at year-end US\$74 million

#### Corporate costs (US\$ millions)









December 2021

December 2020 by operations

capitalised

### DIVIDEND

- Cash dividend of 2.7 US cents per share proposed
- Total dividend payable cUS\$3.8 million
- Timetable:
  - Last date of registration: 19 May
  - Record date: 20 May
  - Subject to AGM approval on 8 June
  - Payment on 21 June
- Dividend policy:
  - Annual cash dividend review based on cash resources, free cash flow and earnings generated, and capital projects
  - Special dividends with significant diamond recoveries
  - Consider share buy-back programme when appropriate



LETŠENG



## LETŠENG 2022 GUIDANCE

	2022 Guidance
Waste stripped (Mt)	10 – 12
Ore treated (Mt)	5.6 – 5.8
Satellite pipe ore contribution¹ (Mt)	2.8 – 3.0
Carats recovered (Kct)	112 – 116
Carats sold (Kct)	110 – 114
Direct cash costs (before waste) per tonne treated <sup>2</sup> (Maloti)	220 – 230
Operating costs per tonne treated <sup>3</sup> (Maloti)	275 – 285
Mining waste cash costs per tonne of waste mined (Maloti)	51 – 53
Total capital <sup>4</sup> (US\$ million)	25 – 30



 $<sup>^{\,1}</sup>$  The contribution from Satellite pipe material is evenly spread throughout the year.

<sup>&</sup>lt;sup>2</sup> Direct cash costs excludes royalty and selling costs.

<sup>&</sup>lt;sup>3</sup> Operating costs comprise direct cash costs, waste stripping cost amortised, inventory and ore stockpile adjustments, depreciation and mining asset amortisation and finance lease costs.

<sup>&</sup>lt;sup>4</sup> At an exchange rate of US\$1: LSL15.00



2022 FOCUS AREAS

## 2022 FOCUS AREAS

## EXTRACTING MAXIMUM VALUE FROM OPERATIONS

- Optimising mine plan and pit slope angles in Main pit
- Advance resource core drilling programme
- Embed continuous improvement culture at Letšeng
- PCA replacement
- Third plant opportunity

## WORKING RESPONSIBLY AND MAINTAINING SOCIAL LICENCE TO OPERATE

- Phase 2 of TCFD adoption
- Advance GISTM alignment
- Implement 5-year CSI investment strategy
- Maturing safety culture
- Bioremediation plant commissioning

#### PREPARING FOR OUR FUTURE

- Downstream value add
- Advancing technology
- Underground feasibility studies
- Continued surface miner project
- Develop decarbonisation strategy



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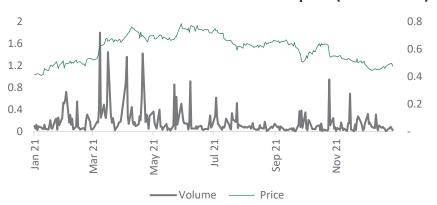


STOCKPILE AT LETŠENG



## APPENDIX A: MARKET INFORMATION

#### 2021 Annual share price (GBP millions)



Gem Diamonds Limited is listed on the Main Board of the
London Stock Exchange LSE: GEMD

Daily average trading volume across all platforms in 2021	170k
Shares in issue	140 534 485
Free float (excl. holders above 5%, ESOP and Directors' holdings)	30.59%
Share price (15 March 2022)	£0.57
Market capitalisation (millions)	£80/US\$105

Major shareholders	As at 15 February 2022
Sustainable Capital Limited	21.9%
Graff Investments Limited	15.0%
Lansdowne Partners Limited	13.4%
Aberforth Partners LLP	12.3%
Gem Diamonds Holdings Limited	6.7%
Hosking Partners LLP	4.5%
Dimensional Fund Advisors	2.7%
Hargreaves Lansdown Asset Management	2.3%

#### **Company officers**

Clifford Elphick	Chief Executive Officer
Glenn Turner	Chief Legal and Commercial Officer
Michael Michael	Chief Financial Officer
Brandon de Bruin	Chief Operating Officer







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